

# Gordy Welch

**SIEGEL-GALLAGHER**  
Building Appreciation



Gordy Welch is the expert on multi-family units on the Siegel-Gallagher ONCOR International Investment Properties team. Welch has both managed and participated in the ownership of multi-family buildings and has assisted numerous property inspections.

In addition to his Wisconsin Licensing coursework, Welch attended the City of Milwaukee's Landlord Training Program, the 2004 Wisconsin Affordable Housing Conference, and the Homeowner's Protection/Residential Sound Insulation Program. Currently, Welch is working on his Certified Commercial Investment Manager (CCIM) certification, having completed all of the required classes.

During the last several years he participated in the sale of 4,025 multi-family units of which 406 have been condo conversions. On top of his experience, Welch brings a diverse sales and marketing background, having worked for Walt Disney World, IBM, General Electric, and International Paper.

In 2007, the Wisconsin Association of Commercial Realtors (CARW) awarded Gordy and Patrick D. Gallagher "The 2007 Multi-family Deal of the Year."

#### **Expertise**

- Investment property analysis
- Condo conversion analysis
- Property management and maintenance
- Airport sound reduction program
- Property Inspection
- Energy efficiency and weatherization

#### **Education and Accreditation**

- B.S., Northeastern University, Boston
- CCIM Candidate

#### **Affiliations**

- Robbins and Lloyd, Milwaukee, Wisconsin Licensed Salesperson

#### **Community**

- Southeastern Wisconsin Adaptive Ski Program
- Participant in Junior Achievement
- Participant in Big Brother/Big Sister Programs
- The Leukemia and Lymphoma Society Team in Training Member

