

PRESIDENT & CHIEF EXECUTIVE OFFICER

# PATRICK D. GALLAGHER, CCIM

**SIEGEL-GALLAGHER**  
Building Appreciation



## STRATEGIC LEADER, INVESTMENT SPECIALIST

Patrick Gallagher co-founded Siegel-Gallagher Inc. He sets strategic direction for the brokerage, management and construction companies and provides expertise to important clients. Gallagher has a wealth of experience garnered over his 22 year career and has been involved in transactions valued in excess of \$3.5 billion. He heads the firm's Investment Properties Group and provides support and advice to the firm's other brokers and clients. Prior to returning to his hometown of Milwaukee, Gallagher was Vice President of the Investor Services Group at Stein & Company in Chicago. Previous to his tenure at Stein & Company, he was a financial consultant on tax investments at Merrill Lynch.

Gallagher has represented such institutional interests as CenterPoint Properties, Equity Residential Properties Trust, Apartment Investment & Management Co. (AIMCO), Opus North Corporation, the RREEF Funds, and First Industrial Realty Trust, as well as Principal Capital Properties and numerous private investors. He was cited in 1995 by the National Association of Industrial and Office Parks (Chicago Chapter) for "Broker Transaction of the Year" and won the 2007 Commercial Association of Realtor's Deal of the Year.

### EXPERTISE

- Investment property sales
- Facilitation of 1031 tax-deferred exchanges
- Sale/leaseback transactions
- Building exit strategies
- Property searches for investors
- Marketing of troubled real estate assets
- Disposition programs for Midwest properties requiring national exposure

### EDUCATION & ACCREDITATIONS

- M.B.A., University of Wisconsin, Madison
- B.A., Phi Beta Kappa, cum laude, Colorado College
- Certified Commercial Investment Member (CCIM)

### AFFILIATIONS

- Commercial Association of Realtors
- Commercial Investment Real Estate Institute
- Real Estate Investment Association
- Wisconsin Real Estate Alumni Assoc.
- Urban Land Institute
- International Council of Shopping Centers (ICSC)
- Milwaukee Repertory Theatre, Board of Trustees, VP Board Development
- 1000 Friends of Wis, Board Member



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